

Ameritas Life Insurance Corp

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Position Title: Group Sales Representative

Opportunity Type: Full-time position
Opportunity Location: United States
Start Date: 09/06/2011
Salary range: \$37,000 + incentive

What's Required:

College graduate by August 2011
Strong aptitude for sales and service as well as the ability to understand group insurance concepts, underwriting philosophies and pricing
Excellent interpersonal skills, including verbal and written communication
Strong technical ability, along with problem solving and organizational skills
Capable of remaining knowledgeable of all products in the company's portfolio
Ability to meet deadlines and complete projects in a timely manner as well as flexibility in responding to industry changes quickly and effectively

Additional information:

Housing paid while in Lincoln
\$50/wk grocery allowance during training
Company car may be provided during training
Up to 80% travel required

About Us:

Ameritas Group is one of the fastest-growing dental and eye care insurance companies in the nation. We owe our success to the fact that we do whatever it takes to help our customers get the care they need. Our relentless focus on superior customer service has helped us achieve financial strength and stability, along with consistent recognition by the industry's leading independent insurance analysts. Headquartered in Lincoln, Nebraska, Ameritas Group offers a wide range of dental, eye care, and hearing products.

Job Description:

As a Group Sales Representative, you'll contribute directly to our sales success. We'll provide approximately four months of Ameritas STEP-Sales Team Enrichment Program training, where you'll develop and sharpen your sales skills and learn how to provide for the needs of our customers.

Following training, you'll be assigned to a Group field office where you'll gain exposure in a highly competitive and sophisticated marketplace by creating and maintaining sales relationships. You'll work with producers to market and sell our dental and eye care products to reach growth and retention targets. This is an Equal Employment Opportunity.

*If you are interested in applying for this position, please send your resume to mburns@ameritas.com for consideration