

Business Insurance Network

Contact: Amy Lapinski, *Vice President of Sourcing and Placement*
E-mail: alapinski@xselltechnologies.com
Phone: 708.945.0532
Address: 230 S. Clark Street – 5th Floor
Chicago, IL 60604
Website: www.businessinsurancenow.com

Position Title: Agent in Residence

Salary/Wage Range: \$10-\$16/hr.

Opportunity Location: Normal, IL

Opportunity Start Date: 01/17/2012

Description:

A prominent insurance industry leader is revolutionizing business insurance through the Business Insurance Network. BIN is focused on providing exceptional insurance value to clients as their trusted advisor, delivering efficiency, expertise and a deep understanding of business risks and how to minimize them. BIN is building a team of high performing future agents, or Agents in Residence, in Normal. As part of this team you will be working directly in the insurance industry and will have an opportunity to earn the full-time position of Customer Segment Lead. Customer Segment Leads will have complete responsibility for a book of business.

The Agent in Residence program will put you significantly ahead of your peer group upon graduation. As an Agent in Residence you will:

- Have the opportunity to begin your insurance industry career while finishing your studies.
- Be trained, coached and mentored by leaders in the insurance industry who support the work/life/school balance.
- Manage all aspects of online customer care and engagement including product selection and application completion.
- Be in a position to distinguish yourself from your peers and earn the role of Customer Segment Lead upon graduation. Customer Segment Leads manage a book of business within a specific industry vertical.
- Be part of a fun yet competitive work environment with above average compensation and incentives based on performance.

XSELL Technologies is managing the placement process for the Agent in Residence Program.

Preferred Skills:

Competitive drive to excel in the insurance industry
Exceptional communication skills
Tech savvy with the ability to comfortably multitask
Keen eye and attention to detail
Junior or Senior level student

* Please contact Amy Lapinski at alapinski@xselltechnologies.com or 708-945-0532 for details on how to apply.