

COUNTRY Financial

Contact: Joe DeVary, *Agency Manager*
E-mail: joe.devary@countryfinancial.com
Phone: 314.822.0160
Website: www.countrycareer.com

Position Title: Financial Representative

Type of Position: Full-time
Opportunity Location: Saint Louis, MO
Salary/Wage Range: Base salary plus commission

The Opportunity

This is not a sales job. This is a career.

Unlike other opportunities in this industry, the COUNTRY financial representative career gives you the opportunity to make an impact in the lives of others. By providing needs-based solutions to clients, you can help them achieve financial security – while building your own level of financial freedom along the way.

At COUNTRY, our financial representatives are in the unique position to:

- Have the flexibility to build their own business with the continued support of a highly rated and financially strong company.
- Provide a wide range of insurance and financial solutions designed to meet specific client needs.
- Make a difference in their communities through the participation of various corporately-supported volunteer and outreach programs.
- Grow personally, professionally and financially through development programs designed specifically with our sales force in mind.
- Get rewarded for their hard work with incentive programs and corporate-wide recognition.
- Become part of a professional and diverse culture that reinforces the importance of an inclusive and supportive work environment.

What it takes

We only hire the best of the best. Here are six qualities that are imperative to success as a financial representative:

- Relationship building and networking skills
- Integrity and honesty in all parts of life
- The inner drive for personal and professional success
- A passion for helping others
- Self-motivation and independence
- The ability to balance the freedom and flexibility of the career

Our Investment

We believe in the people we hire and we want them to succeed. That's why we offer the best compensation package in the industry, including:

- A competitive annual base salary plus commissions
- Benefit options (comprehensive health and dental, group life and long term disability insurance)

- Unparalleled, comprehensive training
- Complete office start-up (office expenses paid for the first 3 – 5 years)
- Financial assistance for marketing and advertising
- First-class incentive trips (Recent destinations: Rome, Hawaii, Ireland)
- A flexible schedule
- Bonuses being fully licensed (upon the completion of training program) and receiving professional designations

Your Investment

Success at COUNTRY Financial does require an investment on your part. Once a hiring decision is made, it is your responsibility to acquire:

- Property/Casualty and Life/Health state insurance licenses
- Series 6 and 63 securities licenses

*Note that these licenses are not required to initially be considered for the career opportunity.

Who We Are

COUNTRY® Financial is a highly rated insurance and financial services company. We began in 1925 and offer a full range of insurance and financial services from auto, home and life insurance to estate planning services, investment management and annuities.

We currently sell our COUNTRY products exclusively in 14 states: Alaska, Arizona, Colorado, Illinois, Iowa, Kansas, Minnesota, Missouri, Nevada, North Dakota, Oklahoma, Oregon, Washington and Wisconsin. Our affiliate company, Cotton States Insurance® sells our products in Alabama, Georgia and Tennessee.

Why We're Unique

Our Value Proposition is a simple statement that defines what makes us different: We specialize in helping everyday people define their vision of financial security.

At COUNTRY, it is not only important to provide tangible financial security plans that are tailored to suit the needs of each individual client - it is also critical to make the process as simple as possible.

COUNTRY® Financial is an Equal Opportunity Employer. We are committed to provide equal opportunity in all areas of employment and support a diverse workforce and an inclusive work environment. As an equal opportunity employer we encourage women, minorities, persons with disabilities, veterans and active military personnel, and all other applicants possessing legally protected characteristics to apply.

*For questions and consideration, please e-mail Joe DeVary at joe.devary@countryfinancial.com