

# Lockton Companies, LLC

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**Company Website:** <http://www.lockton.com/>

**Position Title:** Associate Account Manager (AAM)

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**Opportunity Position:** Full-time Position

**Opportunity Location:** Kansas City, MO

**Associate Account Manager Requirements:**

- Bachelor's Degree in Business, Finance, Economics or related field
- GPA requirement is 3.0 and involvement in a combination of sports, student government, college clubs, community service, and work is desired.
- Lockton also looks for leadership positions in these activities as an added plus.
- Strong to excellent communication skills are required as well.

Lockton Companies, LLC is an equal opportunity employer. As a privately held company, we offer a competitive compensation and benefits package reflecting our commitment to attracting and retaining great individuals. This includes health and dental coverage, which begins on your first day of work, 401(k) with match and immediate vesting, a competitive vacation plan and unrivaled career advancement opportunities

**Position Overview:**

More than 4,100 professionals at Lockton provide more than 15,000 clients around the world with insurance, benefits, and risk management services, offering an uncommon level of client service. From its founding in 1966 in Kansas City, Missouri, USA, Lockton has grown to become the largest privately held insurance broker in the world and 9th largest overall. Independent researcher Greenwich Associates awarded Lockton its 2011 Service Excellence Award for risk management for large companies. Business Insurance has twice recognized Lockton as a "Best Place to Work in Insurance." You can learn more at [www.lockton.com](http://www.lockton.com).

Lockton is known throughout the insurance industry as an entrepreneurial, progressive and successful insurance broker. As a result of continued individual and group accomplishments, Lockton has a record of steady and substantial growth. If you are a committed professional with a passion for delivering unparalleled service, Lockton is interested in hearing from you.

The Lockton Associate Account Manager Program is designed to give individuals a pathway to becoming successful insurance professionals. The Associate Account Manager training program is one of several ways in which individuals are able to begin their career at Lockton Companies. The program provides a broad range of learning experiences with exposure to the marketing, servicing and renewal of commercial insurance accounts. This training program is 18-24 months in length and encompasses classroom settings, case studies, effective negotiation training and shaping presentation skills among others. The Associate Account Manager training program will begin in January 2012 and will be at the Kansas City Agency.

Through a mix of learning, mentoring and "hands-on" work with one of Lockton's Commercial Insurance Units, each individual will have the opportunity to become an Account Manager upon successful completion of the program. Each phase of the program is closely monitored to ensure that successful candidates are upholding Lockton's standards of excellence.

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\*If you are interested in applying for this position, please send your resume to [kdippold@lockton.com](mailto:kdippold@lockton.com) for consideration.