

# Navigators Management Company Inc.

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**Contact Person:** Christine M. Dunn, *Director – Training and Recruitment*  
**Email Address:** [careers@navg.com](mailto:careers@navg.com)  
**Address:** 230 West Monroe Street  
Chicago, IL 60606  
**Phone:** 212.613.4260  
**Company Website:** <http://www.navg.com/Pages/default.aspx>

**Position Title:** Supported Automobile and Package Underwriter

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**Opportunity Location:** Chicago, Illinois    **Opportunity Start Date:** 10.25.2011    **Opportunity End Date:** 11.16.2011

**Preferred Skills:**

- 3-5 years in the Commercial Insurance Industry (Prerequisite)
- Ability to underwrite market middle markets liability driven business produced by wholesale and retail agents. (Highly Preferred)
- Niche / program background highly desired. (Highly Preferred)
- Strong relationship negotiation skills (Prerequisite)
- Ability to communicate effectively demonstrated by excellent interpersonal skills (Prerequisite)
- Entrepreneurial, personable and able to work in a fast paced environment.
- Self-sufficient person with strong work ethic able to select, evaluate and price accounts, place reinsurance, provide full file documentation, and complete policy issuance with limited support. (Prerequisite)

**Related Non-Flexible or Other Job Requirements:**

- BS/BA degree (Prerequisite)
- Insurance designations – CPCU, CIC, ARM (Preferred)
- Travel as needed countrywide (Required)

**Job Description:**

WE ARE INSURING A WORLD IN MOTION.

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The Navigators Group, Inc. is an international commercial property & casualty specialty insurance holding company with insurance company operations, underwriting management companies and operations at Lloyd's of London. Headquartered in New York, Navigators has local presences in communities across the United States, the United Kingdom, Continental Europe, China and South America.

**Supported Automobile and Package Underwriter:**

- Selects, evaluates, prices new and renewal automobile and package accounts in support of various Navigators Divisions
- Responsible of development of agency relationships, long term profitable underwriting results, and attainment of financial objectives for assigned agents.
- Applies the use of best underwriting practices and complies with all company practices and policies.
- Effectively and actively interfaces with other units within Navigators to maximize overall results and profitability.
- Negotiates and places facultative reinsurance where appropriate.
- Develops coverages and underwriting guidelines for new package programs to support Navigators products working closely with the CUO of the division as well as division underwriters.

\*If you are interested in applying for this position, e-mail [careers@navg.com](mailto:careers@navg.com) with resume attached for consideration