

# Capstone Search Group

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**Recruiting Website:** <http://www.csgrecruiting.com/>

## **Position Title:** Commercial Lines Account Manager

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**Opportunity Location:** Chicago, IL

### **Preferred Skills:**

- Understanding of broad commercial insurance coverage including property, work comp, general liability, umbrella and excess coverage
- Ability to profession lient including delivering coverage information, discussing renewal and pricing options, managing billing questions, and assisting with policy reviews and endorsement requests
- Can work independently and act as the primary client service representative
- Hold an IL P&C license or obtain one shortly after hire

**Salary Range:** \$55,000 - \$65,000

### **Position Description:**

Our client is a multi-line insurance agency recognized as an emerging leader in the size and scope of their risk management operations. They are a relationship driven firm focused on impacting many specialized property and casualty markets. They seek an experienced Account Manager to assist the sales team with service for existing clients. You'll provide a number of important administrative responsibilities including renewal management, policy chang itation, and continuous client relationship building. The accounts involved vary across many industries so a broad knowledge of commercial insurance is important.

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*\*Please send your resume to [kgibson@insurance-csg.com](mailto:kgibson@insurance-csg.com).*