

# Succeed Management Solutions

---

**Contact Person:** Slade Crooks, Sr. VP of Sales

**E-mail Address:** [slade.c@succeedms.com](mailto:slade.c@succeedms.com)

**Phone:** 503-783-1931

**Company Website:** [www.succeedms.com](http://www.succeedms.com)

**Position Title:** Regional Vice President of Sales

---

**Opportunity Location:** Midwest, South-West, California, South-East, North-East

**Start Date:** 5/10/2010

**Position Description:**

Full Time, Regional Sales Managers (Selected US Regions: California-SW, NE, SE, and Great Lakes/Midwest)

Succeed Management Solutions is seeking aggressive, self-motivated sales professionals with B2B and B2C sales experience. Knowledge of, and experience selling to, the insurance industry is a definite plus.

The sales process consists of an equal mix between prospecting for new sales opportunities and following up on warm leads provided through home office. Candidate will be responsible for multiple sales channels and markets within their regional territory, so flexibility, creativity, and a desire to excel are essential.

This is a full-time work from home position, with compensation commensurate with skills/experience. A six figure income is a realistic expectation. In addition, top performing Sales Managers will earn the opportunity to hire, manage, and grow their own regional sales team.

Regional Sales Managers will be provided with all tools needed for success:

- Full customer service and support from our corporate office
- Reimbursement for approved travel expenses
- Computer
- Cell Phone
- Professional orientation and training
- On-going training and support structure is offered

Candidates must have an engaging personality, be articulate, have a professional appearance, and be able to deliver strong and persuasive presentations both in person, and through webinars. Strong closing skills aimed at a short sales cycle are mandatory. Candidates must have BA/BS with at least 5 years of proven sales experience. Outstanding sales experience will be considered in lieu of a degree.

---

*\*Please send your resume to [slade.c@succeedms.com](mailto:slade.c@succeedms.com).*