

RYAN D. SCHNOOR

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OBJECTIVE

To obtain a position where I can utilize my in-depth insurance risk management and sales background to build and maintain positive working relationships

EDUCATION

Illinois State University, Katie School of Insurance

Bachelor of Science in Insurance Risk Management with concentration in Sales/Finance

Major: Insurance Risk Management

GPA: 3.22/4.0

Normal, IL

May 2010

INTERNSHIP EXPERIENCE

Mesirow Financial

Insurance Services Intern/Temporary Employee – Large Lines

- Assisted managing directors and insurance sales team in servicing a book of business
- Revitalized existing accounts to better serve our clients
- Managed special projects
- Organized companywide Red Cross blood drive
- Proficient in agency management systems (i.e. Sagitta)

Chicago, IL

June 2008-

January 2010

Canon Cochran Management Services Inc.

Claims Management Intern

- Assisted supervisors in daily liability/worker's compensation claims
- Updated/entered data into computer systems
- Handled own claims under supervision
- Gained experience in state of the art Internet claims analysis and reporting system(s) (i.e. ICE, Toolbar)
- Attended regular business trips

Chicago, IL

May 2009-

August 2009

WORK EXPERIENCE

Cutco Cutlery Corporation

Sales Manager

- Developed public speaking skills through presentations of training topics at team meetings
- Created business plan including sales, budgets, and goals
- Trained team members in goal setting, time management, and sales skills
- Worked with professor to facilitate order placement and communicate team performance
- Grossed over a thousand dollars in team sales

Olean, NY

August 2009-

December 2009

Special Olympics of Illinois

Office Assistant

- Assisted the financial branch employees by updating company files
- Helped coordinate and execute special events

Normal, IL

September 2008-

December 2008

ACTIVITIES

- Gamma Iota Sigma, Insurance Business Fraternity
- Illinois State Water Polo Club Team
- Special Olympics volunteer
- Children's Memorial volunteer
- ALS Walk for Life volunteer