

Kevin Drews

Cell phone: 708-646-6382

Email: Kevinwdrews@gmail.com

Objective:

- To obtain an internship to utilize my strategic thinking, leadership, organizational, and supervisory skills within the field of Finance/Insurance.

Education:

- **Illinois State University:** Normal, IL
 - Bachelors of Science in **Insurance** and **Finance**
 - **3.0/4.0** Overall GPA, **3.09/4.0** Major GPA

Experience:

- **College Works Painters:** Local Branch Manager- Elmhurst, IL *Summer 2011*
 - Hired, trained, and motivated new employees in effective door-to-door marketing
 - Generated sales through direct customer interactions
 - \$4,000 worth of sales booked within first month of operation
- **CertaPro Painters:** Door-to-door marketer- O'Hare area *Summer 2010*
 - Marketed painting estimates to residential customers
 - Adapted based upon customers needs and attitudes
 - Led my team with the most amount of leads gained within two months of joining
- **Enger-Vavra Construction:** Laborer- Chicago land Area *Summer 2010-11*
 - Developed understanding of manufacturing environment
 - Executed operations under strict deadlines
 - Learned value of teamwork

Organizations:

- Current member of Gamma Iota Sigma (Professional Insurance Fraternity) and Financial Managers Association
- Former member of CEO club (Collegiate Entrepreneurs Organization) and Future Business Leaders of America (One year officer, placed fourth in state for Business Ethics)

Computer Skills:

- Proficient in Microsoft Word, Excel, PowerPoint, and Access
- Past experience in technology coursework: AP Computer Science, Networking, Integrated technology, and Business Presentations
- Some Java programming experience