
Education

Bachelor of Science in Insurance- Katie School of Insurance at Illinois State
Bachelor of Science in Marketing- Professional Sales Sequence
Illinois State University Expected Graduation May 2012

- **Cumulative GPA 3.57/4.0**
- Selected to 2011-2012 ISU Enterprise Rent-A-Car Professional Sales Student Scholar Program
- 2011 Spencer Scholarship Recipient
- 2011 Arthur J. Gallagher Scholarship Recipient
- 2010 Travelers Insurance Scholarship Recipient

Bachelor of Science in Marketing
Bradley University August 2008- May 2009

- **Cumulative GPA 3.6/4.0**
- Dean's List Spring 2009 Semester

Work Experience

Lockton Companies, LLC, Kansas City, MO June 2011-July 2011

Summer Intern-Commercial Insurance Brokerage-Construction Insurance

- Learn and develop skills applicable for becoming an account manager in commercial lines brokerage
- Involved with: marketing, policy review, client renewal presentations, and onsite client meetings
- Paired with performance coach to learn and develop insurance knowledge
- Participate in group projects with final presentations given to company executives

Katie School of Insurance and Financial Services Internship Program May 2011-June 2011
Bermuda Insurance Intern

- Shadow a wide variety of insurance professionals in the Bermudan marketplace
- Learn reinsurance underwriting principles and practices from experienced professionals and executives
- Visit with brokers and underwriters employed in reinsurance and excess property/casualty lines
- Learn about the incorporation process, business operations, and compliance of insurance companies
- Living in and experiencing a new cultural environment

Young America Realty Inc., Normal, IL August 2010-Present
Leasing Agent

- Responsible for a personal familiarity of over 100 different student residential properties
- Daily tasks include giving tours of properties, signing student leases, and running of daily office operations
- Develop marketing strategies and promotions for increasing number of student customers
- Handle, service, and eliminate resident conflict situations and complaints
- Licensed leasing agent in the State of Illinois

Illinois State University Athletics Department, Normal, IL
Marketing Intern (Unpaid) August 2009-December 2010

- Assisted with promotional events and sponsor advertisements during ISU athletic game days
- Developed knowledge of athletic event style marketing skills and promotional skills
- Assisted staff with game day advertisement setup, marketing operations, and sponsor promotions

Extracurricular

Gamma Iota Sigma Insurance Fraternity August 2010-Present

- Develop a comprehensive understanding of insurance through speakers, seminars, and conferences

Industry Experience

- Attendee of Fall 2010 Chicago Risk and Employee Benefits Exposition (REBEX)
- Attendee of 2011 Chicago NAPSLO Surplus Lines Symposium
- Attendee of 2011 Vancouver RIMS Annual Conference

Director of Alumni Affairs (2011-2012)

- Create mailings and communication forms to inform alumni of current student accomplishments

Delta Sigma Pi Professional Business Fraternity September 2009-Present

- Participate in: professional, fundraising, community service, and social events

Vice President of Pledge Education

- Mentor and develop business skills and applications in aspiring fraternity members
- Create an 8 week team building process for pledge members personal professional development

Vice President of Social Activities

- Develop, participate, and lead brotherhood building/social activities for fraternity
